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COVID-19, A TRIPLE SHOCK FOR THE WORLD ECONOMY

Webinar Key Clients, Brokers and Partners

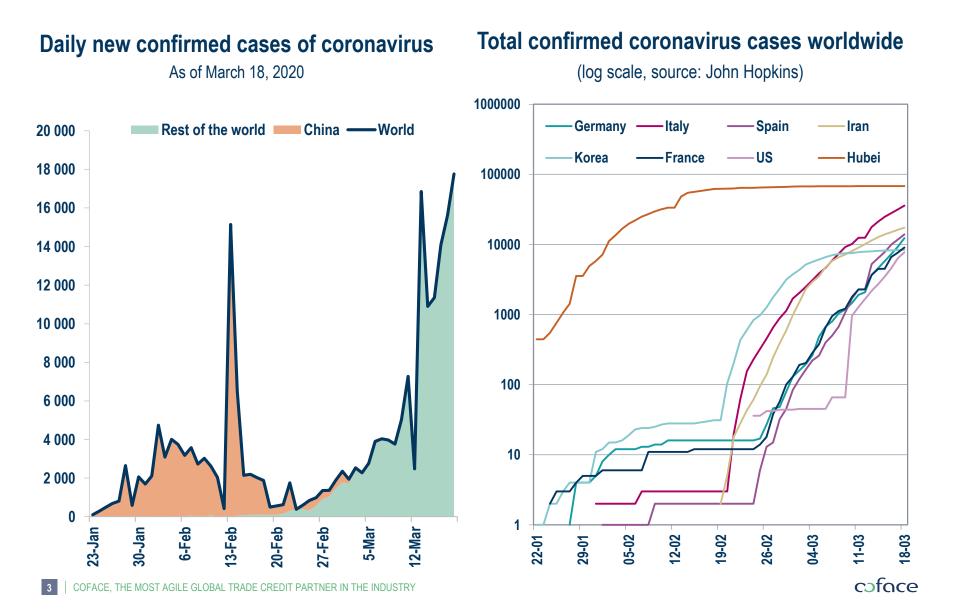
24 March 2020

Julien Marcilly Chief Economist

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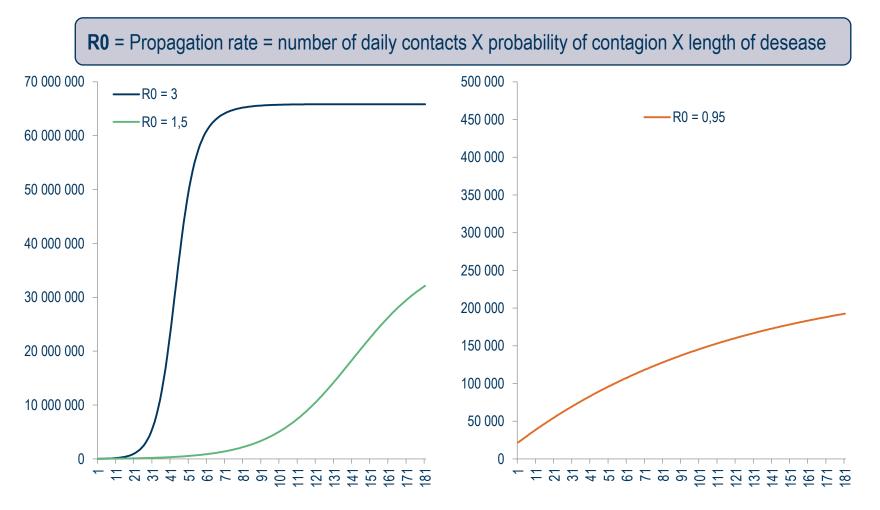
- Evolution of the pandemic
- Global economic scenario and updated business insolvency outlook
- Shock #1: disrupted supply chains
- Shock #2: depressed demand
- Shock #3: lower oil prices
- Central banks and governments are acting fast and strongly
- Covid-19: long-term consequences for businesses

COVID-19:FROM A CHINESE EPIDEMIC TO A GLOBAL PANDEMIC



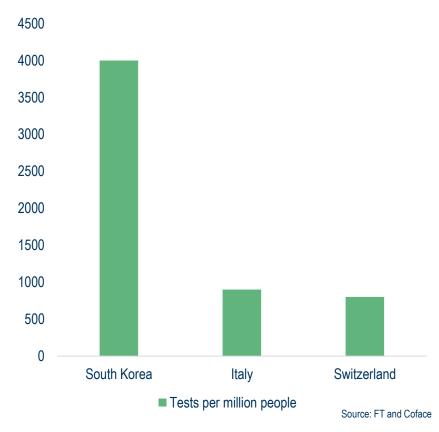
HOW LONG WILL THE LOCKDOWN LAST? LEARNING FROM MODELLING OF PANDEMIC PROPAGATION

France: Scenerios of propagation of the outbreak (Y axis: population, X axis: days)



HOW LONG WILL THE LOCKDOWN LAST? LEARNING FROM ASIA

COVID-19's tests per million people

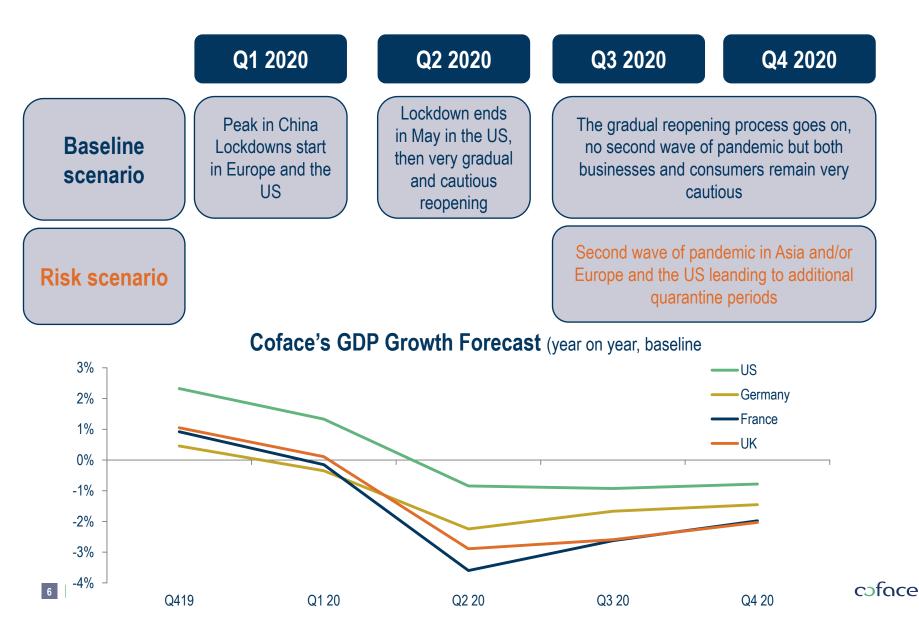


China: Share of businesses that resumed work (national sources)

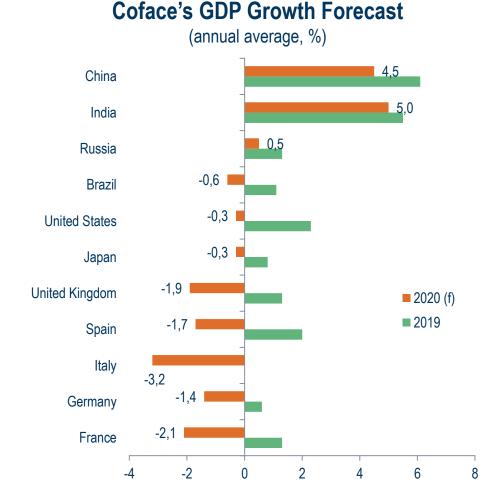
Provinces	March 3	March 17	%GDP
Sichuan	61%	73%	4%
Shandong	61%	73%	8%
Fujian	62%	72%	4%
Guangdong	60%	72%	10%
Jiangsu	59%	72%	9%
Zhejiang	57%	72%	6%
Hunan	61%	71%	4%
Shanghai	57%	70%	3%
Hebei	56%	69%	4%
Henan	52%	67%	5%
Beijing	49%	58%	3%
Hubei	29%	38%	4%

5 COFACE, THE MOST AGILE GLOBAL TRADE CREDIT PARTNER IN THE INDUSTRY

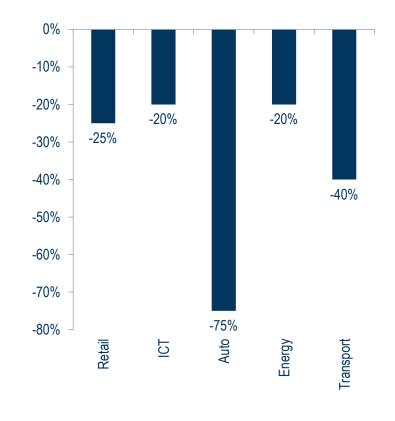
THE PANDEMIC EVOLUTION DRIVES ECONOMIC PROSPECTS



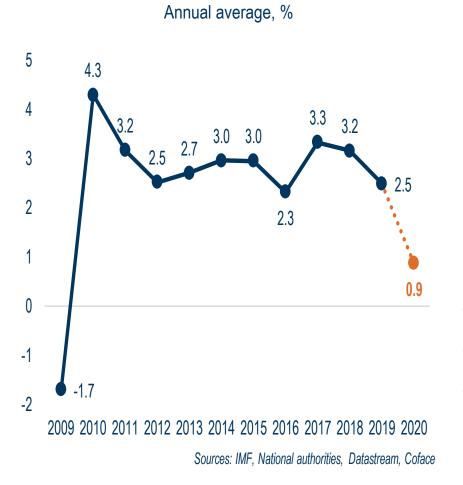
THE SHARPEST DOWNTURN SINCE THE GLOBAL CREDIT CRISIS



Assumptions of production cut by sector during lockdowns



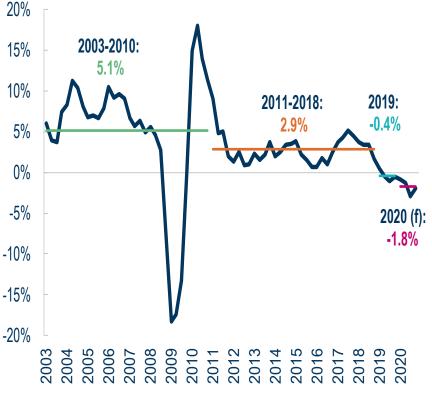
THE SHARPEST DOWNTURN SINCE THE GLOBAL CREDIT CRISIS (2)



Coface's world GDP estimates and forecasts

Global export volumes

YoY % change

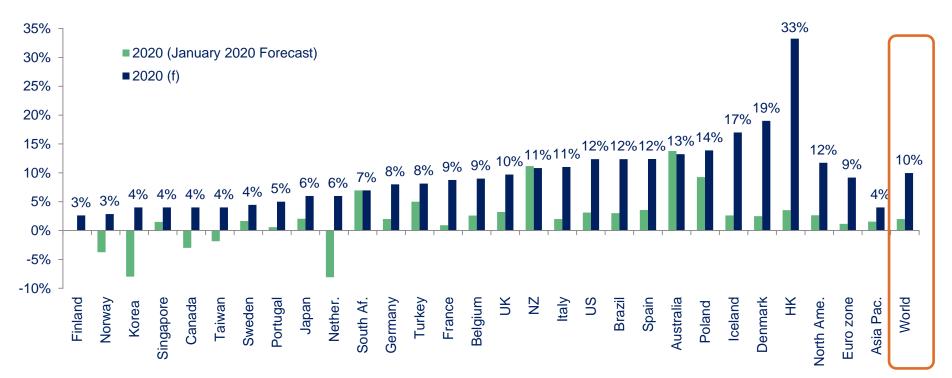


Sources: CPB, Datastream, Coface

TOWARD A BROADBASED AND DOUBLE-DIGIT INCREASE IN BUSINESS INSOLVENCIES IN 2020

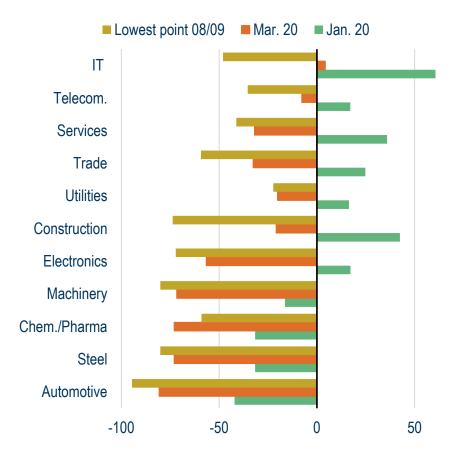
Coface's World Business Insolvency Forecasts

(year on year % change)

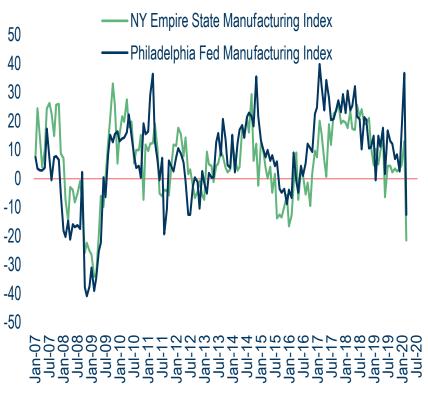


THE FIRST SIGNS OF RECESSION ARE ALREADY VISIBLE

Germany: ZEW business survey



US: New York Fed and Philadelphia Fed Manufacturing Survey



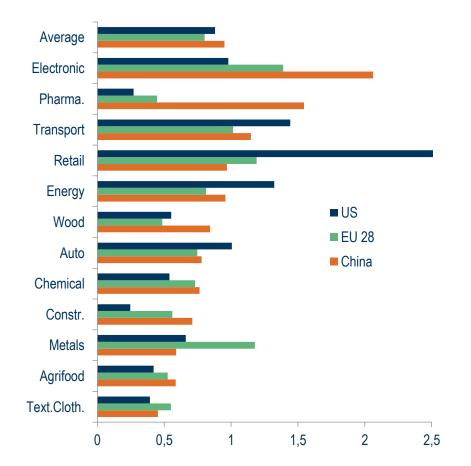
Sources: New York Fed, Philadelphia Fed, Datastream, Coface

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SHOCK #1: DISRUPTED SUPPLY CHAINS

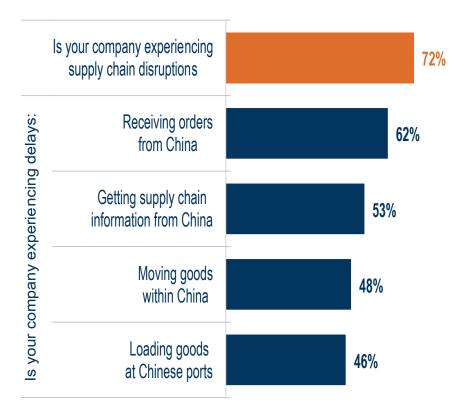
Inventories to sales ratio

(in months, listed companies, sources: Datastream, Coface)



US: ISM COVID-19 Survey

% of respondents answering "Yes" (March 2020)



Sources: Institute for Supply Management, Coface

COFACE, THE MOST AGILE GLOBAL TRADE CREDIT PARTNER IN THE INDUSTRY

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SHOCK #2: DEPRESSED DEMAND

China: Main activity trackers

US: University of Michigan Survey of Consumers

10 18 13 5 3 0 Dec-14 Apr-15 Aug-15 Dec-15 Apr-16 Aug-16 Apr-17 Aug-17 Dec-17 Dec-17 Aug-17 Dec-17 Aug-17 Aug-18 Dec-18 Aug-19 Dec-19 Apr-14 Apr-19 Aug-14 -7 -5 Coronavirus -12 outbreak Government -10 Consumer sentiment index -17 Tariffs shutdown ······ Consumer expectations increase Industrial Production YoY -22 ······ Current economic conditions -15 Retail Sales YoY -27 181 P21 31 021 181 P21 31 021 181 P21 9 Urban FAI YTD YoY -32 Source: NBS, Bloomberg and Coface

Month on month % change, last data: March 2020

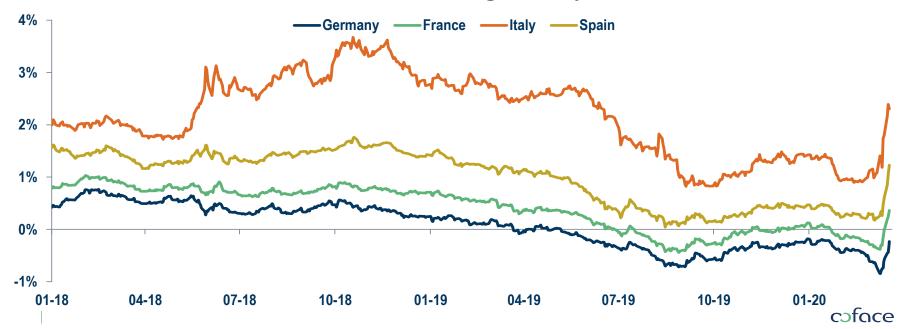
Sources: Univerity of Michigan, Datastream, Coface

CENTRAL BANKS AND GOVERNMENTS ARE ACTING FAST AND STRONGLY

Eurozone: Key government measures

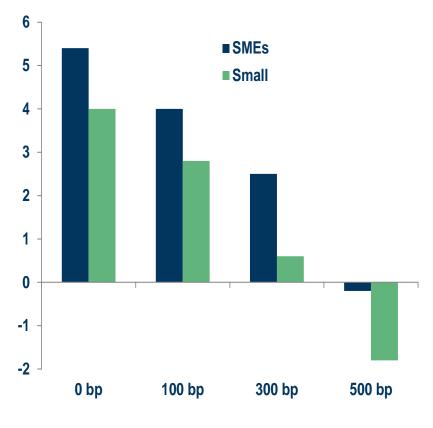
	Germany	France	Italy	Spain
Easier short-term working admissions	yes	yes	yes	yes
Tax liquidity help	yes	yes	yes	yes
Loan funds	unlimited credits by state owned KfW (amount up EUR 460 bn + extra buffer)	€300bn in government liquitidy loan guarantees	not explicitly so far but expected soon	yes
Increase of guarantees	-	Guarantee to SMEs and ETIs on a confirmed overdraft over 12 to 18 months or on a loan of 3 to 7 years & extension of maturities by 6 months	25 billion in loans and guarantees for SMEs, further 350 billion could be unlocked next month	100 bn credit guarantee scheme to ensure liquidity struggling businesses

Eurozone: Sovereign bond yields

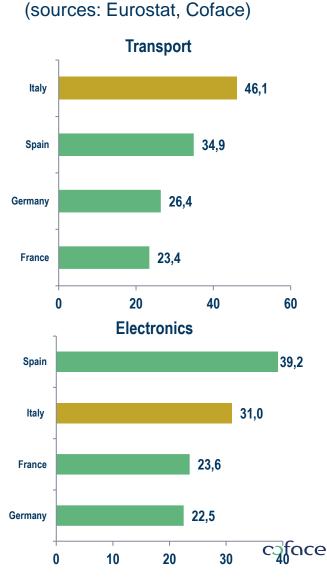


EUROPEAN BUSINESSES ARE EXPOSED TO SOVEREIGN SPREADS, ESPECIALLY IN ITALY

Italy: Impact on the ROE (%) of SMEs resulting from higher average cost of debt

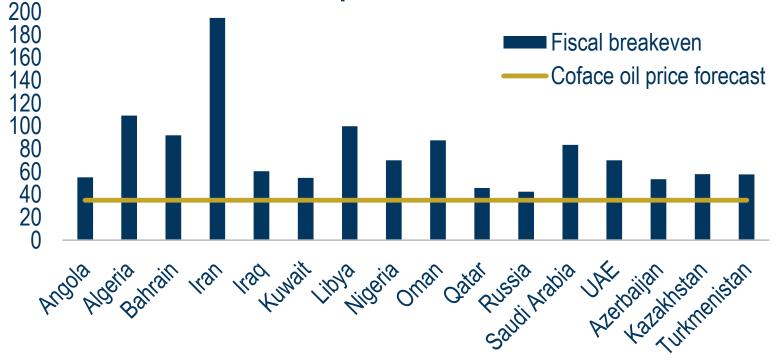


Bp: basis points Sources: Cerved, Coface Net debt to total assets ratio



SHOCK #3: OIL EXPORTING COUNTRIES, BACK TO 2015

Oil exporting countries: Estimated fiscal oil breakeven price in 2020, in USD



Sources: National authorities, IMF, Coface



COVID-19: WHAT LONG-TERM CONSEQUENCES FOR BUSINESSES?

- Greater political and debt crisis risks in emerging markets
- Faster « Japanization » of the world economy
 - Both corporate and public debt will increase further
 - Central banks will play a pivot role to support the private sector:
 - Direct support: central banks buy corporate bonds and even stocks
 - Indirect support: governments nationalise at risk companies, but the central bank buys more government bonds
- Future of globalization: no relocation, but more diversified suppliers
 - Usual drivers are still at play: 1) penetrating a fast rising market, 2) producing at lower cost, 3) accessing commodities
 - No massive relocations, but businesses will diversify their suppliers